



ADVISORY

ARE YOU GETTING THE FULL VALUE FROM YOUR CTRM INVESTMENT?

Most commodity trading organizations have invested heavily in CTRM platforms to support trading, risk and operations. As portfolios evolve, markets accelerate, and operating models change, we find there is more value to unlock from existing platforms.

COMMON OPPORTUNITIES WE SEE

Organizations typically reach a point where they want to step back and assess whether their CTRM is still optimally supporting the business, for example when:

- Supplementary tools or spreadsheets are used alongside core CTRM functionality
- Different teams (Trading, Risk, Operations, Finance) rely on different sources of the same data to support their day-to-day decisions
- New products, markets, or strategies require more effort to onboard than expected
- Month-end or volatile periods require additional manual coordination
- It is unclear whether constraints sit in system capability or the operating model

At this stage, a common question is: ***“Is our CTRM still well aligned to how we need to operate?”***

OUR APPROACH

We help clients answer that question through a structured, best-practice-led capability assessment. This is a practical review of how effectively the current CTRM landscape supports the business. The focus is on optimization, alignment, and value realization.

WHAT WE ASSESS

We assess both functional capability across the trade lifecycle and maturity levels across people, processes, technology and data. We assess how the CTRM supports core business areas from trading and risk, logistics and inventory, to P&L, settlements and finance integration. This provides a balanced view of where the platform is performing well and where improvements can unlock further value.

WHAT YOU GET

- **Clear current-state view:** where the CTRM is supporting the business effectively, and where there is opportunity to improve or simplify
- **Target-state vision:** a view of what “fit for purpose” looks like for your business model, aligned to trading, risk, operations, and finance needs. Grounded in proven best practice.
- **Pragmatic roadmap:** prioritized improvements with clear sequencing, dependencies and business value.

THE BUSINESS IMPACT WE CAN HELP DELIVER

- Faster, more confident trading and hedging decisions
- Earlier and more reliable risk visibility in volatile markets
- Reduced manual effort and operational drag
- Better alignment between trading, risk, operations and finance
- Ability to scale products, volumes or markets without adding unnecessary complexity
- Technology that continues to support the business as markets evolve

We specialize in helping commodity trading organizations maximize the value of their CTRM platforms as the business changes.

ABOUT CAPSPIRE

capSpire is a global technology consulting firm driving stronger, smarter outcomes for energy and commodities organizations across the trading value chain. We help clients experience a better way, by doing it right. Through Advisory, Delivery, and Operations & Support, we strengthen trading, digital transformation, and risk-management capabilities with clarity and confidence. With proven industry expertise and a product-agnostic approach, we focus on meaningful business outcomes. capSpire enables organizations to make well-informed decisions, leverage AI-driven insight, respond quickly, and stay resilient in volatile markets.

